

Guide to Selling Items in Conference Bookstore

For the 2025 LDSPMA Conference, Oct 17–18

ALL PHYSICAL INVENTORY MUST BE SOLD THROUGH THE UVU CASHIER

Option A:
Sold as UVU Inventory
(primarily books)

Option B:
Sold on Consignment

Who can sell their items/books through this option?	<ul style="list-style-type: none"> • People with a vendor/exhibit table • People with a half table for the Meet the Creators event • 2025 LDSPMA Award finalists/winners • Conference instructors and presenters • LDSPMA Conference Committee members 	
How do the items arrive at the conference?	UVU orders items in advance from publishers or distributors	You bring the items yourself
Where are the items displayed?	At the Conference Store (a row of tables in the registration/check-in/vendor area, set up for the whole length of the conference)	
Can I also have copies of the items at my table?	Yes (Pick them up from and return them to the Conference Store. To avoid mix-ups, don't bring your own copies.)	Yes. (They must still be sold through the UVU cashier.)
Who handles the sale?	The UVU cashier on site	
Who collects sales tax?	UVU	
Can I offer attendees a discount on my items?	No. UVU requires that items be sold at list price.	
What is UVU's profit?	The difference between sale price and wholesale price (typically 15%–45%)	20% of the sale
What is my profit?	Whatever royalty you get from your publisher for retail sales. (For Amazon KDP, this is 60% minus the cost of printing the book.)	80% (minus what it cost you to have the book printed and shipped to you)
What happens to unsold items?	UVU returns them to the publisher or distributor for a refund.	You carry them out with you at the end of the conference.
How do I select this option?	Fill out the Conference Store form by September 1.	Fill out the Conference Store form by October 1.